



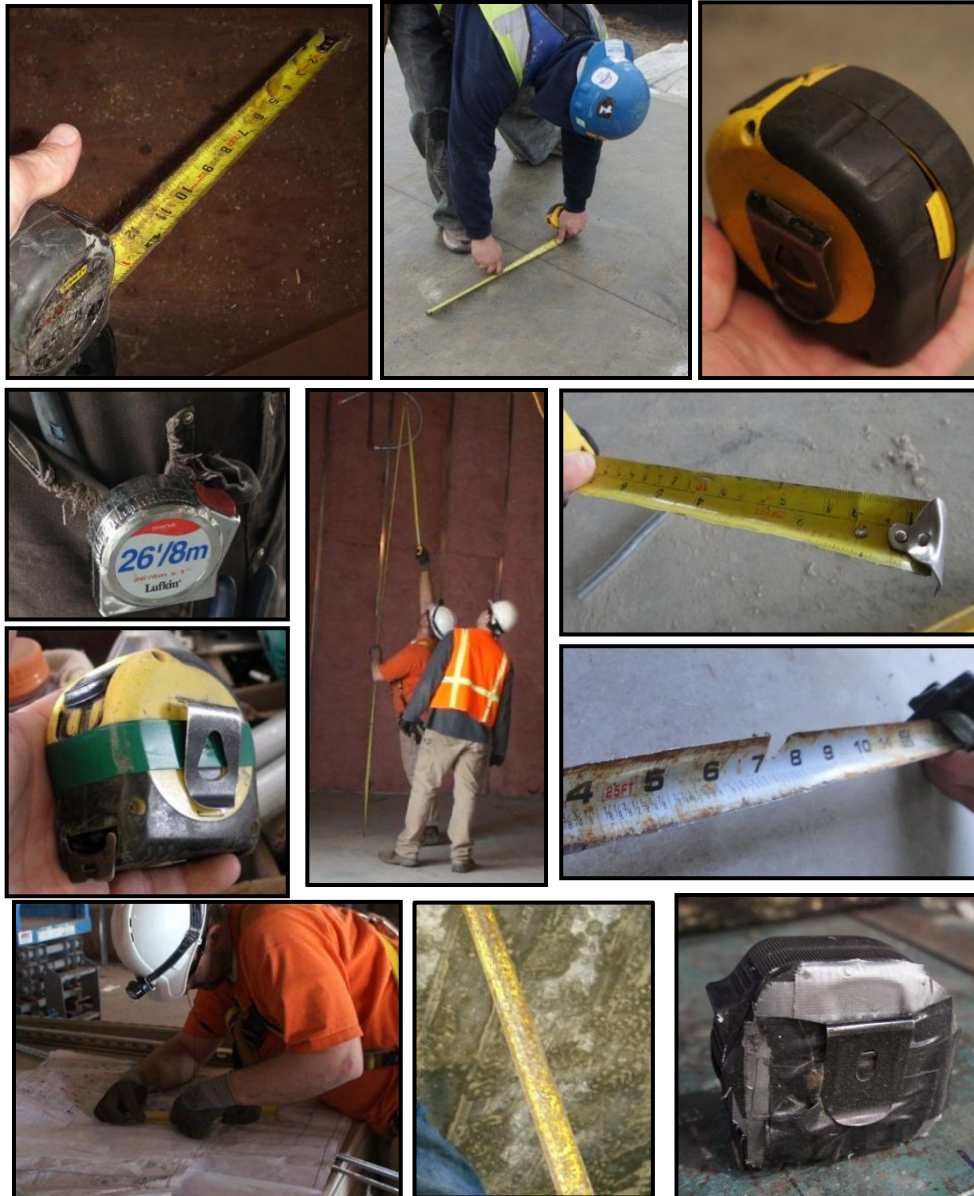
Nothing but **HEAVY DUTY.**

# NEW PRODUCTS MAGNETIC TAPE MEASURES



## RESEARCH FINDINGS

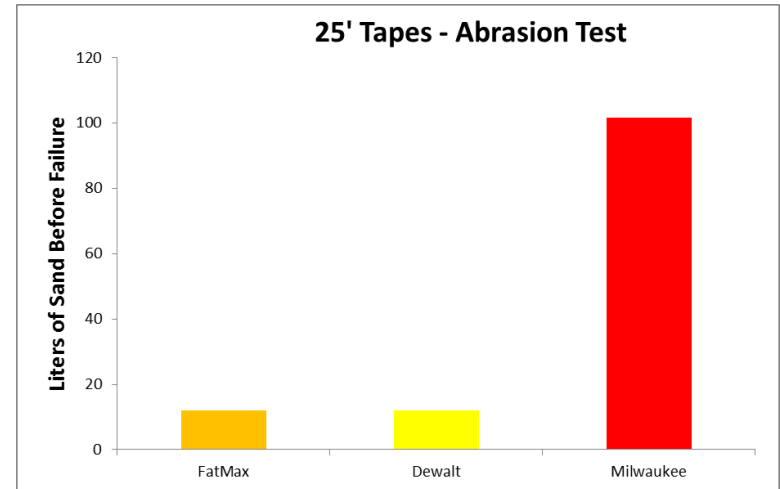
- #1 failure caused by dust, dirt and water wearing away numbers and rusting tape
- #2 failure is housing breaking due to dropping
- Finger used to hold tape out instead of lock
- Measuring long pieces of pipe is difficult due to hook roll over
- Often used to calculate measurements from scaled blueprints
- Belt clips tear up pockets
- Overhead measurements difficult when tape flips over



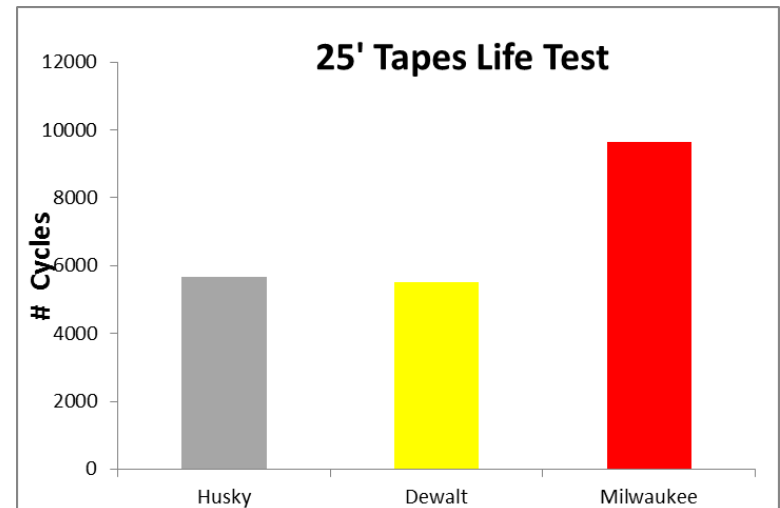
## SAND BLAST ABRASION TEST



## New Product Symposium Tape Measure vs. Sand Blaster Video [\(click here\)](#)



## ROBOT LIFE TESTING



## CURRENT ISSUES



### Tape Durability

Dust, dirt, water collects on tape and act like sand paper when it recoils in the body, wearing off the numbers and rusting the blade



### Drop Protection

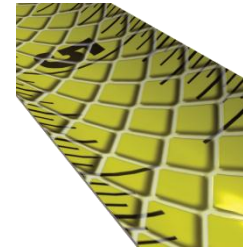
Tape Measure housings split open after drops off of ladders and tables. If the tape fully splits open, the steel tape and spring are dangerous



### Locking

Users don't push the lock when they measure unless doing layout marking. Most will hold the tape with their finger in front of the housing, but can get snapped when the hook recoils

## MILWAUKEE SOLUTIONS



### ✓ Nylon Bond Blade Protection

10x more resistant to contamination wear



### ✓ 5-Point Reinforced Frame

Reinforced housing provides protection to the tape spool and spring



### ✓ Finger Stop

Open area for a comfortable hold and protected during hook retraction

**CURRENT ISSUES**



**Hook Roll Off**

Measuring long sticks of conduit, steel studs, threaded rod, and black pipe is difficult because the hook rolls off the end of the material if not trapped in place



**Calculating Scaled Drawings**

Blueprints are scaled down to either 1/8" to 1' or 1/4" to 1' and users measure distances with their tapes and incorrect multiplications causes errors in material needs

**FIRST FLOOR**

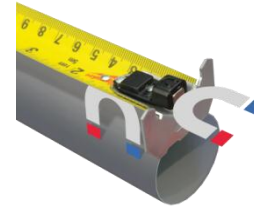
SCALE: 1/8"=1'-0"



**Pocket Tearing**

Users don't push the lock when they measure unless doing layout marking. Most will hold the tape with their finger in front of the housing, but can get snapped when the hook recoils

**MILWAUKEE SOLUTIONS**



✓ **Dual Magnets**

One magnet holds the hook in front and a second prevents roll off on steel studs, conduit, etc.



✓ **Blueprint Scale**

Calculates 1/4" and 1/8" drawings



✓ **Wire Form Belt Clip**

Easily clips onto material without fraying



Nothing but **HEAVY DUTY.**

# MAGNETIC TAPE MEASURES

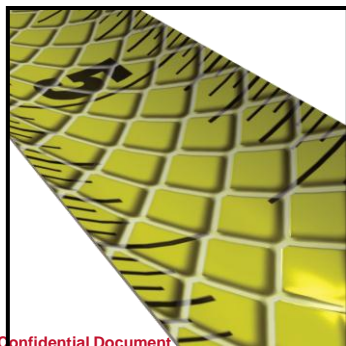
## Measure Tape Measures

### Features and Benefits:

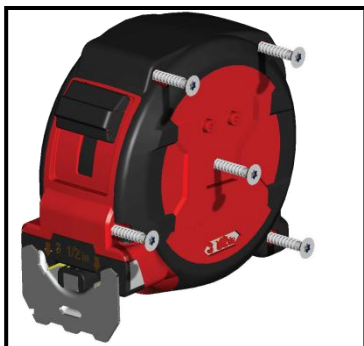
- Nylon Bond Blade Protection**– Markings are up to 10x more resistant to jobsite contamination
- 5 Point Reinforced Frame**– Drop protection
- Finger Stop**– Protected zone when hook retracts
- Dual Magnets**– Securely attaches to EMT and Steel Studs
- Blueprint Scale**– Calculates measurements for 1/4" and 1/8" to 1' drawings
- Wire Form Belt Clip**– Secures to clothing without fraying materials



**Blade Protection**



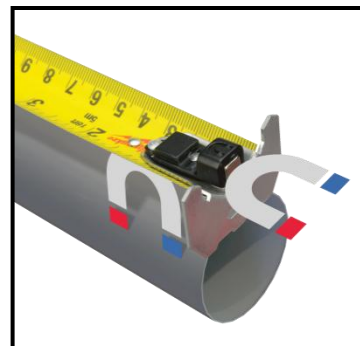
**Reinforced Frame**



**Finger Stop**



**Dual Magnets**



**Blueprint Scale**



## HOW TO USE THE BLUEPRINT SCALE

### 1. Determine Scale

Find key on blueprint to see what scale the print was created in. 1/4" and 1/8" are the most common

### 2. Line Up Scale To Blueprint

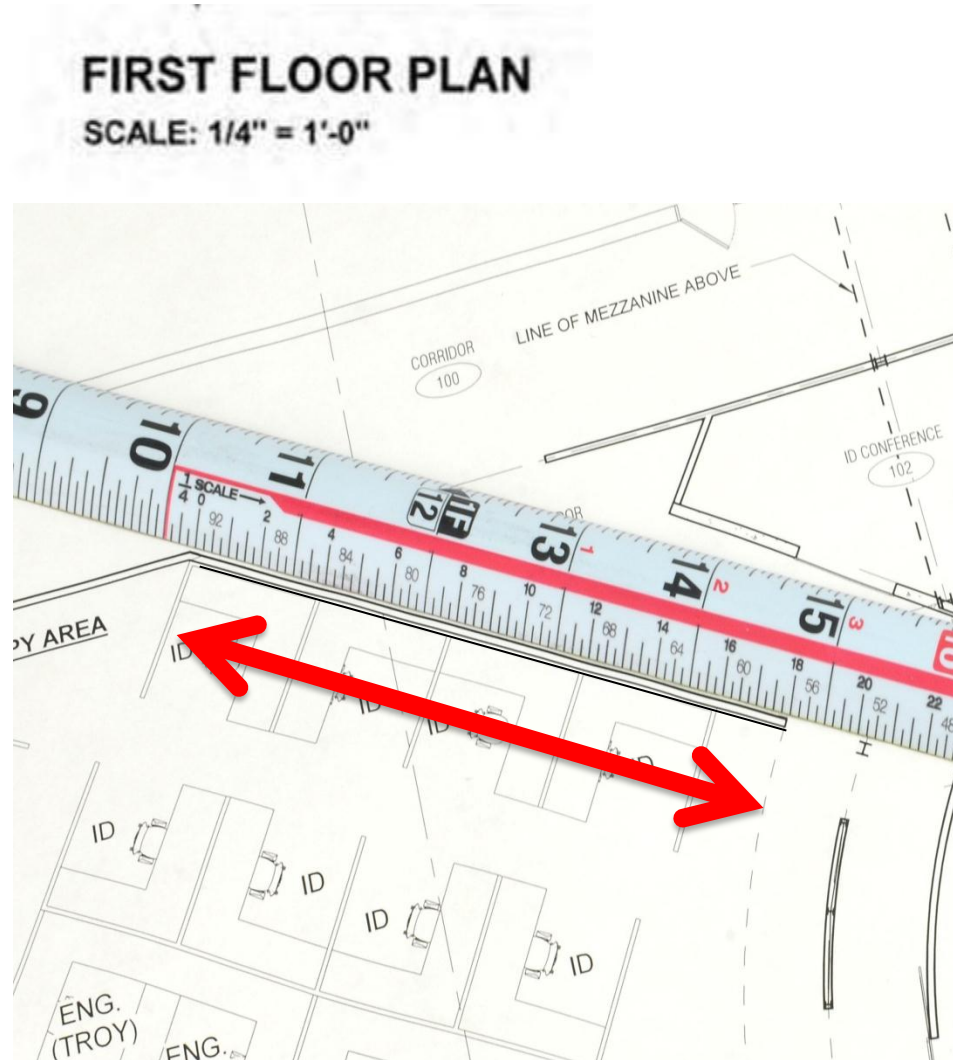
Adjust the scale to the line on the blueprint you want to calculate.

Note:

- 1/4" is bolded on top and starts from left
- 1/8" scale starts from right

### 3. Calculate The Length

Find the end point of the material on the scale and find the length of material needed. The example on the side is 18 feet long.



**FIRST FLOOR PLAN**

**SCALE: 1/4" = 1'-0"**



Nothing but **HEAVY DUTY.**

# COMPETITIVE LANDSCAPE

## 25' COMPETITIVE LANDSCAPE



BRAND	DEWALT	STANLEY FATMAX	DEWALT	MILWAUKEE	STANLEY BOSTITCH	STANLEY FATMAX XTREME
MODEL	DWHT33373L	33-725Y	DWHT33385L	48-22-5125	33-001	33-890
RETAIL	\$15.97	\$19.97	\$24.97	\$24.99	\$24.98	\$24.99
NYLON BOND COATING	NO	NO	NO	YES	NO	NO
REINFORCED FRAME	NO	NO	NO	YES	NO	NO
FINGER STOP	NO	NO	NO	YES	NO	NO
DUAL MAGNETS	NO	NO	NO	YES	NO	NO

## 16' COMPETITIVE LANDSCAPE



BRAND	DEWALT	STANLEY FATMAX	MILWAUKEE	STANLEY BOSTITCH
MODEL	DWHT33372I	33-716y	48-22-5116	33-000
RETAIL	\$12.97	\$17.99	\$19.99	\$19.99
NYLON BOND COATING	NO	NO	YES	NO
REINFORCED FRAME	NO	NO	YES	NO
FINGER STOP	NO	NO	YES	NO
DUAL MAGNETS	NO	NO	YES	NO





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# LAUNCH TIMING

## PRICING & SETUP INFO

Part #	Product Name	Launch	UPC Code	List Price	HD Price	MSRP	Harmonization Code
48-22-5116	16' Magnetic Tape Measure	8/19/2013	045242296880	\$30.00	\$14.50	\$19.99	9017800000
48-22-5125	25' Magnetic Tape Measure	8/19/2013	045242296897	\$38.00	\$17.50	\$24.99	9017800000
48-22-5216	5m/16' Magnetic Tape Measure	9/1/2013	045242296903	\$30.00	\$14.50	\$19.99	9017800000
48-22-5225	8m/26' Magnetic Tape Measure	9/1/2013	045242296910	\$38.00	\$17.50	\$24.99	9017800000

Part #	Tool Length (in.)	Tool Width (in.)	Tool Height (in.)	Tool Weight (lbs.)	Qty Pkg	Package Length (in.)	Package Width (in.)	Package Height (in.)	Package Weight (lbs.)	Buy in Multiples of
48-22-5116	3.25	2	3	0.8	1	4.5	2.75	6.75	0.92	6
48-22-5125	3.50	2	3.5	1.15	1	4.75	2.75	7	1.28	6
48-22-5216	3.25	2	3	0.8	1	4.5	2.75	6.75	0.94	6
48-22-5225	3.50	2	3.5	1.2	1	4.75	2.75	7	1.33	6

**\*\*Demo 16' sample shipping August 19<sup>th</sup>**

## TIMING FOR ADDITIONAL TOOLS

### November 2013

- 48-22-5117 16' Tape Measure
- 48-22-5217 5m/16' Tape Measure
- 48-22-5306 5m Tape Measure
- 48-22-5126 25' Tape Measure
- 48-22-5226 8m/26' Tape Measure
- 48-22-5309 8m Tape Measure
- 48-22-5305 5m Magnetic Tape Measure
- 48-22-5308 8m Magnetic Tape Measure

### February 2014

- 48-22-5131 30' Tape Measure
- 48-22-5234 10m/33' Tape Measure
- 48-22-5136 35' Tape Measure
- 48-22-5130 30' Magnetic Tape Measure
- 48-22-5233 10m/33' Magnetic Tape Measure
- 48-22-5135 35' Magnetic Tape Measure

**More information will be provided when product becomes available**