

Dear Distributor,

Welcome to the new face of the Panduit Distributor Update!

Over the next few months, you will begin to see changes in the layout of the Distributor Update. We ask that you please bear with us as we make these updates. Our goal is to make your reading experience more enjoyable!

Over 20,000 Part Numbers Obsoleted

Panduit has obsoleted over 20,000 part numbers, as these parts had no sales activity in more than 5 years. Parts with no UPC listed are items that have had UPC codes reused on other products, so it is very important that the old item is removed.

[Click Here to View the List](#)

Panduit Partners with Repfiles!

Panduit is pleased to announce that we are now delivering sales and marketing collateral to our distributors through the [RepFiles](#) NAED Edition app.

Designed specifically for manufacturers, their distributors and sales representatives, the RepFiles system ensures users have the most up-to-date and complete package of sales and marketing materials available to them 24/7 on their mobile devices and PCs.

There is no cost for distributors to access this content, which is available after downloading the RepFiles NAED Edition app from the [Apple App Store](#), [Google Play](#) or [Windows Store](#). Once installed, users should register for their own RepFiles account, sign-in to the app and request access by selecting the Panduit Plugin icon located on the "Add New" screen. If users do not have access to the Windows Store (available on computers or tablets running Windows 8 or later), they can access the same Plugin and Plugin content using [RepFiles PC NAED Edition](#). _____

Once RepFiles users install a Plugin, they can sync content to their device for offline use, allowing them to open files, play videos, send single or multiple files as email attachments and more. Any changes that Panduit makes to the downloaded files are reflected on their users' devices after a simple sync. More information regarding RepFiles NAED Edition can be found at <http://www.repfiles.net/Support.aspx> or <http://www.naed.org/repfiles>.