

CN Information

Change Notice Information Announcement

Customer Care Center: 1(888)778-2733 or email: ccc@schneider-electric.com



RED Flag Notice Time to End of Commercialization: 8 Months

Note: The red flag notification signals an **obsolescence**, withdrawal or discontinuation of a product.

Product Name(s):	Altivar 312	Customer Support No.	1(888) 778-2733
Product Line Description:	Open Adjustable Speed Drive	Document Issued:	10/13/2016

Description of Change:

At Schneider Electric, we appreciate our ongoing relationship and strive to bring continued value to your business. Hence, we are pleased to announce the launch of the Altivar 320 variable speed drive range, which will replace the Altivar 312 range as it comes into its' end of life period.

The last order for the Altivar 312 will be June 30, 2017 and then it can only be ordered as a spare part until June 1, 2025.

With the launch of the Altivar 320, we continue with the strong history of reliability and simplicity of the Altivar 312 while offering enhanced automation capabilities and performance for industrial machines.

Please reference the attached transition supplement for more details.

Inventory Disposition and Return Policy:

Use to depletion. Standard warranty applies. Ineligible for Stock Rotations. All sales are final.

Product Photos



Current Product



New Product

Critical Dates

Last Buy: (Or Until Inventory Depletion)	Product Support Ends:	Availability Date of New Product:	End of Commercialization
03/30/2017	06/01/2025	06/30/2016	06/30/2017

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Definition of Dates:

- a. **Last buy** shall be the last date that we will accept a PO. This date shall take into account the lead time to build the product as well as current inventory levels.
- b. **Product support** shall be 1 yr beyond end of commercialization or last buy whichever the latter.
- c. **Availability date of new product** is when the new products are expected to be orderable.
- d. **End of commercialization** (EOC) if made to stock; this date will be before the last buy date (taking into account the build / shipping lead time as well as current inventory levels). If made to order; this date will equal the last buy date.

Note: Our factories have limited capacities for products going obsolete. Product availability will be set on a first come first serve basis.

Transition Tools:

See attached Cross Reference Guide, "ATV312_ATV320_Trantition Tool 1.3.xls"