

PATLITE (U.S.A.) CORPORATION

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Product Discontinuation Notification

June, 2017

Dear Valued Customer,

The purpose of this communication is to inform you that PATLITE (U.S.A.) Corporation is discontinuing the following legacy product series:

Discontinued Models

LHE-A	LCE-U	LCS	LCS-U	LE
LES-A	LU5	LU5-U	LU5+FB200	LME, LME-L
LME-N	LME-U	LME-S	LME-Q	LMS
LMS-U	LU7	LU7-U	LU7-K	

To avoid confusion, <u>ONLY these models will be discontinued and NOT the entire product</u> series. The LCE Series with ivory bodies will still be stocked and sold.

Last time buy conditions

The deadline for placing final non-cancelable, non-returnable purchase orders is **December 15**, **2017**. Orders placed after December 15, 2017 will be fulfilled on a first-come, first-served basis, until all stock is depleted and will be non-cancellable, non-returnable. You can check availability by visiting our <u>Price and Delivery Portal</u>.

Recommended Replacement Products

The replacement for these discontinued models will be the new **LR Signal Tower Series**. The LR Series is our next generation signal tower line with enhanced features, the latest indication technology and a wide selection of options.

LCS:	LR4	LCE-U, LCS-U:	LR4-U	LE, LES-A, LU5:	LR5
LU5-U:	LR5-U	LU5+FB200:	LR5-K	LME-Q, LME-S:	LR6-MZ*
LME, LME-L:	LR6	LME-U:	LR6-U	LME-N:	LR6-K
LU7, LHE-A:	LR7	LU7-U:	LR7-U	LU7-K:	LR7-K

*LR6-MZ will be available around August, 2017. Please see more information on the new LR series on our <u>website</u>. We also have a configurator to help build your new LR part number. Please click <u>here</u> to use the configurator.

If you have any questions or concerns regarding these changes, please kindly contact your local sales representatives or email sales@patlite.com or call 310-328-3222. For more details on alternative products, please kindly contact our local technical representative, email – technical@patlite.com; call – 310-803-2753.

Sincerely,

Paul Mizuki

Marketing Manager PATLITE (U.S.A.) Corporation