



THE POWER OF **CONNECTED**

Sensing and Internet of Things

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June 30th, 2018

< Customer FSE First Name> < Customer FSE Last Name>
< Cust Name>
<Customer Address (1st Line)>
< Customer City>, < Customer State Abbr> < Customer Zipcode>
< Customer Country Desc>

Dear < Customer FSE Last Name>,

Subject: Obsolescence of the Linear Potentiometers series (MLT, LT, DR, LF, Short LF, AQMLT, AQLT)

Honeywell Sensing and Internet of Things is announcing the last time buy for Linear Potentiometer Series (please see impacted SKUs outlined in the "Affected part numbers" document enclosed), with no options for direct part replacement. However, Honeywell is willing to facilitate a last time buy for customers to help ease that transition.

Phase 1: Last Time Buy – Current Pricing: Honeywell will accept orders at the current published price until July 15, 2018.

Phase 2: Last Time Buy – Higher Pricing: From July 16 through September 30, 2018, Honeywell will accept orders at the higher price scheduled to take effect from July 16, 2018, unless otherwise agreed to in writing by Honeywell.

Phase 3: Last Time Buy – Extended Pricing: Orders that come in after September 30, 2018 may not be accepted. Orders placed after September 30, 2018 will be reviewed on a case-by-case basis and, if accepted, will require the customer to incur a considerably higher price than the July 15, 2018 published price.

Honeywell encourage customers to place their Last Time Buy orders quickly to gain priority in the allocation, as there is limited raw material. Honeywell's ability to execute the orders will fully depend on the availability of appropriate child parts.

If you have any questions, please contact your Honeywell Sales Consultant, your Sales Representative for Honeywell products, or your Regional Product Manager.

Best regards,

Kenrick fernandez

Kenrick Fernandez
Global Product Marketing Manager
Honeywell Sensing and Internet of Things