

Nº 201804-EDLC-ckEOLe Date: 1st April, 2018

To: Panasonic Industry Europe

## Re: request to replace Panasonic 'Coin-type Electric Double-Layer Capacitor' with other supplier's

Dear Sir and Madam,

We appreciate your continued patronage of Panasonic Corporation and Device Solutions Business Division.

Coin type EDLC is very difficult to predict demand trend, and in recent years we have not increased production capacity. There is a decline in productivity due to aged deterioration of production facilities, and it is very difficult to satisfy supply responsibility.

We have been making corporate efforts for our customers, but judging from the current business environment, we would like to recommend you to switch to other supplier's.

Therefore, we would like to propose that we will phase-out production and sales of EDLC coin type by the schedule listed on **EXHIBIT A** to this letter.

Please review the current usage of EDLC coin type and place blanket orders (if necessary) to cover the projected quantities until utilization of replacements.

We regret the inconvenience and impact this notice may cause your company. Our sales, marketing and distribution personnel stand ready to assist you in placing your company's final orders, or in providing product information you require.

Sincerely yours,

Kazuto NISHIDA

Plant Manager Uji Plant

Device Solutions Business Division

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Automotive & Industrial Systems Company

Panasonic Corporation



## **EXHIBIT A**

## =PRODUCT DISCONTINUATION NOTICE=

(Coin-type Electric Double-Layer Capacitor)

1. EOL products(series)

Coin-type Electric Double-Layer Capacitor (F, LF, NF, RF, RG, SD, SE, SG series)
Please refer to replacement cross reference table.

2. EOL schedule

Last time order: end of December, 2019
Last time shipment: end of March, 2020

Please review the current usage of the subject capacitors and place blanket orders (if necessary) to cover the projected quantities until utilization of replacements.

<sup>\*</sup> If you will do not answer till 1st July 2018, we will understand you will accept this notice.