

January 19, 2021

Dear Valued Customer,

I hope you had a safe and happy holiday season. In 2021, we will continue to be transparent and open about our efforts to assist in the fight against COVID-19. In this spirit, I want to take this opportunity to provide you some new updates on our progress, and how these activities continue to affect the availability of 3M disposable respirators in the U.S. and Canada.

As the pandemic evolves, 3M continues to respond in multiple ways. We have significantly increased our global respiratory production, and 3M is working with governments, health agencies, distributors and others to prioritize supplies to the most critical public health and customer needs.

However, even with the accelerated production by 3M, combined with capacity from other manufacturers, the demand for respirators continues to exceed supply. Due to this unprecedented demand, we have suspended or discontinued certain 3M filtering facepiece respirators SKUs. These changes, which are outlined in Appendix Two and Appendix Three, have been made in response to shifting needs.

That being said, we are pleased to announce we will be activating production on select specialty 3M respirators beginning in early 2021, as outlined in Appendix One. Please note we are still experiencing extended lead times on some 3M respirators due to prior temporary production pauses and increased marketplace demand.

3M Sales and Technical Service professionals are available to help affected end-users identify and evaluate other potential respiratory protection solutions (e.g., reusable or powered air-purifying respirators). 3M is also permitting you to modify any existing open orders placed with 3M for impacted products and replace them with an alternative respiratory protection solution. Should this not be a suitable option, you may also choose to keep your orders open or cancel them if desired. This added flexibility is specific to the orders that you have placed with 3M as an authorized channel partner. The orders that end-user customers have placed with channel partners are governed by the terms and conditions between those customers and their chosen channel partner.

The information below identifies which 3M filtering facepiece respirators are being produced and which have been temporarily suspended or discontinued. For more information about alternative respiratory protection solutions, please contact your local 3M Sales Representative or 3M Personal Safety Division Technical Service at 1-800-243-4630 for the United States and 1-800-267-4414 for Canada.

3M remains committed to open and honest communication during this rapidly changing situation. Please continue to work closely with your 3M team for support during this period of time to keep you well informed when any significant changes may occur and with suggestions for alternative products.

Finally, I want to wish you a happy New Year and thank you for your support and partnership during a challenging 2020. I look forward to working together as we continue to find new solutions.

Sincerely,

Jason Grouette | Director - USA & Canada 3M Personal Safety Division

Filtering Facepiece Respirators Being Produced (Appendix One):

Product	SAP ID
3M™ Health Care Particulate Respirator and Surgical Mask 1860, N95	7000002005
3M™ Health Care Particulate Respirator and Surgical Mask 1860S, Small, N95	7000002007
3M™ VFlex™ HealthCare Particulate Respirator and Surgical Mask 1804, N95	7100145153
3M™ VFlex™ HealthCare Particulate Respirator and Surgical Mask 1804S, Small, N95	7100145154
3M™ Aura™ Health Care Particulate Respirator and Surgical Mask 1870+ Bulk, N95	7100235156
3M™ Particulate Respirator 8511, N95	7000002056
3M™ Particulate Respirator 8210, N95	7100132742
3M™ Particulate Respirator 8110S, N95	7000052065
3M™ Particulate Respirator 8200, N95	7000052787
3M™ Particulate Respirator 8210V, N95	7000002462
3M™ Aura™ Particulate Respirator 9205+, N95	7100232940
3M™ Aura™ Particulate Respirator 9210+, N95	7100110559
3M™ Particulate Respirator, 8577, P95	7000002062
3M™ Particulate Respirator, 8576, P95	7000002061

Filtering Facepiece Respirators Temporarily Suspended (Appendix Two):

Product	SAP ID
3M™ Particulate Respirator, 8240, R95	7000126306
3M™ Particulate Respirator, 8246, R95	7000002059
3M™ Particulate Respirator, 8247, R95	7000002060
3M™ Particulate Respirator, 8271, P95	700002047
3M™ Particulate Welding Respirator, 8212, N95	7000002027
3M™ Particulate Respirator, 8214, N95	7000002083
3M™ Particulate Respirator 8211, N95	7000029720
3M™ Particulate Respirator, 8293, P100	7000002055
3M™ VFlex™ Particulate Respirator, 9105, N95	7000002390
3M™ VFlex™ Particulate Respirator, 9105S, N95	7000030028
3M™ Aura™ Particulate Respirator, 9211+, N95	7100110432
3M™ Particulate Welding Respirator, 8515, N95	7000002112
3M™ Particulate Respirator 8233, N100	7000002028

Discontinued (Appendix Three):

Product	SAPID
3M™ Particulate Respirator, 8210Plus, N95	7000002176
3M™ Particulate Respirator, 8514, N95	7000002098
3M™ Particulate Respirator, 8516, N95	7000002100